The First Mobile Only Digital & Blockchain Bank



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QuantoPay®

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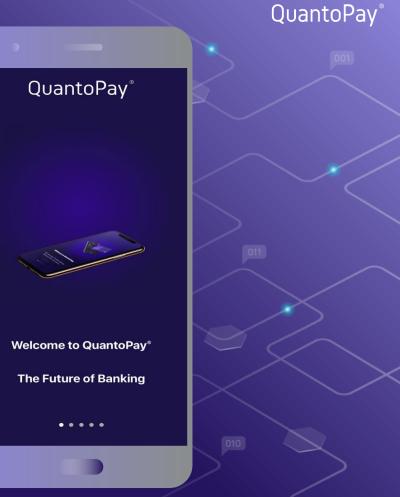
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Intro

Hold your bank in the palm of your hand!



The Revolutionary Digital Banking Platform

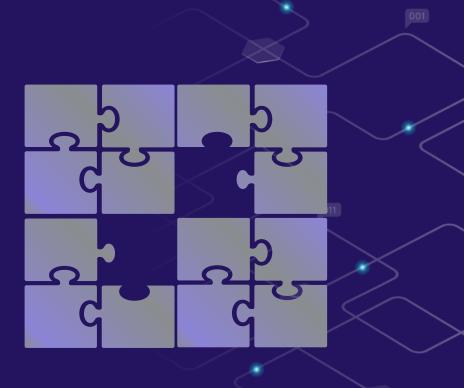
QuantoPay provides fintech solutions for millennials and Gen Z, giving users the freedom to spend, earn, save, & **transfer money** through their smartphones.



Problem

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- High Fees
- Old Fashioned Institutions
- Imperfect & Inflexible System
- Slow Transaction Times
- Fraud & Accessibility
- Financial Inclusion
- Lack of Financial Education DeFi



Discover our solutions

Robotrading & Asset Management

QuantoPay has a vision of fusing technology with the traditional financial services to reach especially the young generations and revolutionize banking by creating fintech as a service.

Insurtech & Exchange

Own Blockchain & Crypto Multicurrency Application

Microfinance & Lending through DeFi

QuantoPay®

Our Ambassadors & Influencers





Patrick Kluivert

Football Legends and more



Michel Salgado

Roberto Carlos

Overall team in UK, Czech, Germany, Romania, India, USA, UAE, Turkey, Russia, Australia, Thailand, USA:

 \checkmark 30 full time / 35 part time



Dr. Alexander Brexendorff Director



Ioan Chis Head of Engineering



Pablo V. Dana Director



Daniel Dona Backend Technical Lead



Meet the Team

Gheorghe Mates Frontend Technical Lead



Tereza Kucharova Director



Razvan Costin Head IT Team



Zahra Khalid Marketing



Andreea Blag UI / UX



Andrea Longinotti Buitoni Investor Relations

Mikhail Savchenko

Blockchain



Radu Popa Project Governance

Unique Partnerships





Security at All Times

- Multilayer security management
- New bio identification process
- Strong KYC/AML through ONFIDO
- Fraud protection AI
- Disposable virtual cards safe money at all times!
- Contactless payment
- Freeze / unfreeze or block card in your app instantly

Features at a Glance

- Regulated*
- Speedy wallet opening process
- Worldwide global account*
- Access to all main currencies
- Instant payments & transfers
- FIAT to Crypto currency exchange
- Contactless/Cashless payments
- Lending protocol for everyone
- Monthly Packages
- Transparent fee structure
- Remittances
- Merchant API/POS
- QuantoPay space benefits

- Online card management
- VISA Payment card*
- Easy KYC/AML through Onfido
- Local IBAN accounts*
- Top Up Direct
- Insurance (travel & life)
- Connection to Google & Apple Pay
- Cashback
- Fees Free spending
- Money protected (up to \$100.000)*
- Business wallets/accounts
- Multilayer security
- Referrals programs
- Managing personal budget

QuantoPay & DeFi

Integration of DeFi Services*:

- Crypto Wallet Management
- Buy and sell Cryptocurrencies
- Pay with Crypto
- Crypto Deposits
- Crypto and FIAT Lending
- Highest interest rate on deposits in the banking world
- Fastest loans in the banking world
- Use the TOP 20 coins as collateral for crypto loans with the highest loan to value ratio (up to 90%).
- No other collaterals needed except the crypto portfolio
- Get loans in EUR, USD, CHF and GBP and withdraw instantly to credit card and personal banks



QuantoPay & DeFi

Build a system that allows billions of people to access crypto assets and services in more simple and easier way.

Bring DeFi ecosystem benefits to a level of understanding and **Trust** that will allow a radically higher adoption rate.

Translate traditional banking and DeFi services to plain english

french

spanish





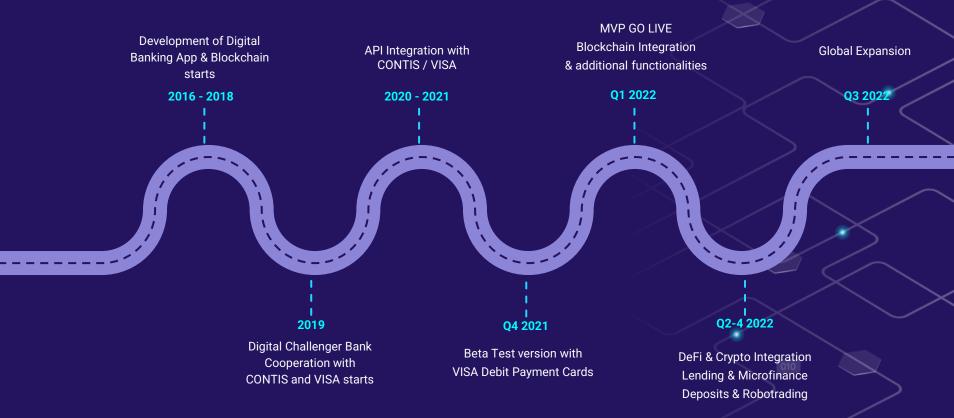
DeFi Integration Road Map





Milestones

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Target Client Profile

AGE

- Gen Z 10-25 years
- Millennials 26-40 years

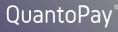
TYPE

- Individuals
- Small businesses
- Freelancers
- Underbanked
- Nomads & Unbanked

DEMOGRAPHIC

- Europe / UK (Q2 2022)
- Pakistan / US / Latin America (Q3 2022)
- Middle East / Asia (Q4 2022)
- Africa (2023)







BASIC \$ 0.0/M*

- Free wallet
- Free ATM withdrawals up to \$800/m
- Debit card
- Free account*
- Free Exchange facilities up to \$3000/m
- Cashback package 1
- Insurance
- Free balance transferPriority support
- Additional disposable virtual card (VC)

*The FREE account / card will only be a promotion in the initial marketing phase / first year



PREMIUM \$ 29.9/M

- Additional standard card
- Free wallet
- Free ATM withdrawals up to \$1000/m
- Exclusive no number Debit card
- Free account*
- Free Exchange facilities up to \$7000/m
- Cashback package 2
- Insurance travel + life
- Free balance transfer
- Priority support
- Additional Disposable VC
- Unlimited international transfers
- Lending protocol
- Access to Robotrading

Market Opportunities

by no. of users

TAM - total available market SAM - serviceable available market SOM - share of market





20

\$33 billion

Philippines

57

\$64 billion

China

🍾 <mark>\$69 billion</mark>

India

• 22

<mark>\$38</mark> billion Sub-Sahara

Market Opportunities

Remittance market

\$31 billion 🜈

Mexico

\$613 billion Global remittance market

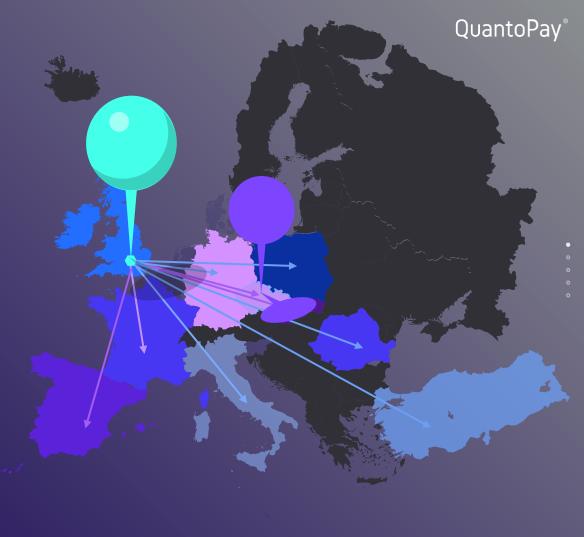
Europe Expansion By priority

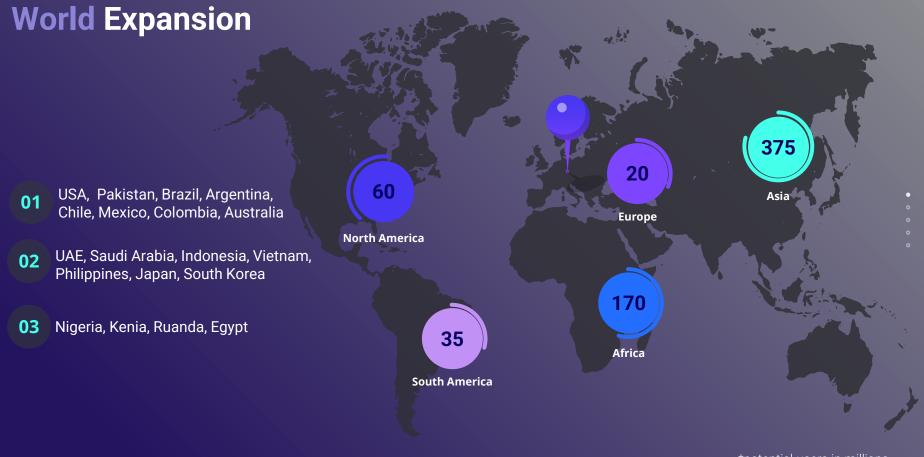
01 Spain, Italy, Romania, UK, Germany

Czech Republic, Poland, France, Slovakia, Turkey

* E-money / banking licenses for UK and EU, worldwide usage possible through VISA

02



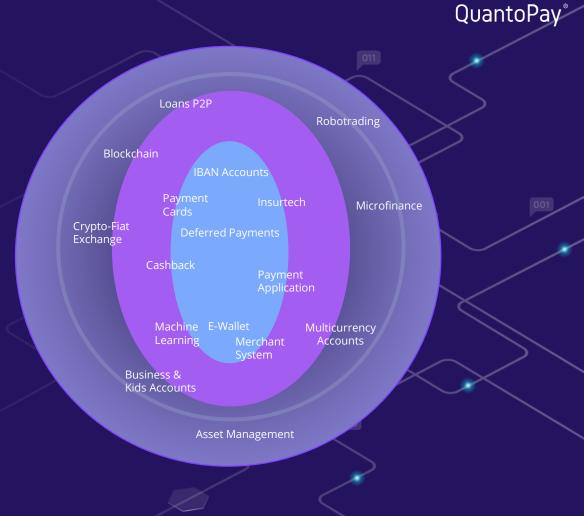


*potential users in millions

Competitor's Space

N26

Revolut QuantoPay



QuantoPay°

Indirect competitors

	QuantoPay	Revolut	N26
Geo Focus	Global, Europe 36	UK, EU	Germany, EU
Blockchain & DeFi Integration	\checkmark	X	×
Accounts, Cards & Payments	\checkmark	\checkmark	
Crypto Exchange	\checkmark	\checkmark	X
Deferred Payments	\checkmark	\checkmark	X
Overdraft facility	\checkmark	Х	X S
Remittances	\checkmark	X	X
Lending	\checkmark	Х	X
Cashback	✓	√	X

Revenue Streams

Monthly fees / Packages

- Lending Interest revenue
- Card / Services transactions
- 04 Exchange fees
- Cross-selling of products / services
- Business accounts / services
- Robo-trading / Asset Management
- DeFi and Crypto swap/exchange fees

Revenue Streams

Ratio

65:35

Regular vs. Free user

Revenue stream	Regular	Free
Recurring - Packages	\checkmark	X
Card Services transactions	1	×
Lending/Overdraft	\checkmark	011
Crypto & Fiat Exchange fees	~	
Remittances	1	
Account fees	\checkmark	
Deposits/Savings	\checkmark	X
Business accounts/ Other services	1	×

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Engagement Model

As we know the Phenom of traditional banks "Frustrated customers"

We are going to change it!

Questionnaire through Social Media Referrals with and without financial incentives Waiting Lists & Golden Tickets Building Community

Social Media MeetUp, Eventbrite, TYechHub Regional Meetings Engage potential users with "ask your customer" campaigns

Ambassadors & Influencers

Events

 (\checkmark)

 \sim

Partnerships

Design and packaging

We Care

QuantoPay®

You cannot get through a single day without having an impact on the world around you.

What you do makes a difference, and you must decide the difference you want to make.

Marine life protection - https://oceansproject.net/

Raising awareness about the deforestation implications

Plastic Recycling - we are using only recycled plastic for our QuantoPay VISA cards

Animal Protection

Supporting Children's Dreams - Football Academy

Artist Support

Education

 (\checkmark)

 (\checkmark)



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For more information or investment opportunities kindly contact us via email info@quantopay.com

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